

# ProDev

Diversified Investment Fund  
Emergent Markets, not Limited to

Instructing Party,  
t.b.revealed, resident in the UK  
(acts on behalf of the Funds Owner)

Proxy Holder,  
Iulian Petre

## Overview of ProDev Fund

**ProDev Fund is Start-up Investment Fund  
with approximately \$60 million of assets**

- Key Strategies
- High Yield Bonds/Syndicated Loans
- Structured Credit
- Special Situations
- Direct Lending
- SME Private Equity
- SEE Power & Energy Infrastructure
- Real Estate Private Equity

## Multiple Avenues for Growth

|                  |   |
|------------------|---|
| <b>Organic</b>   | <b>Larger subsequent funds</b> <ul style="list-style-type: none"><li>• <b>Cross-market our strategies to existing clients</b></li><li>• <b>Growth of business development group</b></li></ul> |
| New Products     | <ul style="list-style-type: none"><li>• <b>Enter adjacent asset classes</b></li><li>• <b>Continue to develop differentiated solutions and regulatory friendly products</b></li></ul>          |
| New Channels     | <ul style="list-style-type: none"><li>• <b>Insurance</b></li><li>• <b>Sub-advisory partners</b></li><li>• <b>Retail</b></li><li>• <b>Intermediary relationships</b></li></ul>                 |
| New Geographies  | <ul style="list-style-type: none"><li>• <b>Continued expansion in SEE and CEE</b></li><li>• <b>New European Markets</b></li></ul>   |
| New Partnerships | <ul style="list-style-type: none"><li>• <b>Strategic partnerships</b></li><li>• <b>Joint ventures</b></li></ul>   |
| Opportunistic    | <ul style="list-style-type: none"><li>• <b>Strategic acquisitions</b></li><li>• <b>Portfolio purchases</b></li></ul>  |

# Investment Funds Status

## A. Investment Account Liquidation

- A1. Liquidation ( Account on IBK Assets, Korera) – DONE – several transfer process steps – COMPLETED

## B. Investment Funds Transfer

- B1. Funds transfer- from Korea to Europe, Romania – in PROGRESS: wire transfer to BCR, Bucharet (20% of the transfer fee, still to be paid)
- B2. Legal engagement agreements:
  - POA – Power of Athorney on behalf of Iulian Petre
  - DAMA – Discretionary Assets Management Agreement
- B3. Certificates
  - Certificate of Source of Money – issued by KFSC (Korean Financial Services Commission): paid, to be delivered (delivery paid)
  - Fund Manager Cewrtificate – issued for Iulian Petre by KFSC: paid; to be delivered (delivery paid)

## C. Investment activity

C1. Decide on Investment Vehicules/Solution

C2. Investment strategy: from major pasive investments to majot active investments within 2 years

# Partnership offer

for the time being the offer is to partner with the Proxy Holder (the Romanian partner in the Project)

## A. Shared partnership

A1. Manage a certain amount of the investment fund

A2. Get approval of all the Investment Projects

A3. Accepts co-working with the Proxy Holder Assistant

## B. Full partnership

B1. Manage a certain amount of the investment fund

B2. Get approval of all the Investment Projects

A3. Accepts co-working with the Proxy Holder Assistant

# Partnership Requirements

- As described in the DAMA for the Proxy Holder
- Offer financial support to cover the actual/future costs
  - Note1: all the spendings will be deducted from the Investment Funds once the transfer is completed and Iulian Petre get full rights to operate the bank account
  - Note2: In this Transfer Phase the Partner of the Proxy Holder will act as an investor and has to asses the risk and propose a related ROI.
  - Note3: all the deposits are documented and visible through Account Statements
- Confidentiality is a given; an NDA will, eventually, be signed
- The Partnership will be documented in a future Appendix 3 of the actual DAMA; including the management fees and rewards.